FLORIDA AGRICULTURAL OVERVIEW

Florida's 47,500 **commercial farms**, utilizing 9.25 million **acres**, continue to produce a wide variety of safe and dependable food products. From the **citrus groves** and the **nurseries** in central and southern Florida, to the **vegetables** in various regions around the State, to the **cattle and calves** throughout the State, these farms provide Florida with a large and stable economic base.

In 2010 Florida ranked:

- \checkmark 1st in the U.S. in the value of production of **oranges**, **grapefruit**, and **sugarcane for sugar and seed**. 11
- \checkmark 1st in value of production of fresh market snap beans, cucumbers for fresh market, bell peppers, squash, sweet corn, fresh market tomatoes, and watermelons.
- \checkmark 2nd in value of production of **cucumbers for pickles**, **strawberries**, and tangerines.
- \checkmark 4th in value of production of **honey.**

In 2010, in terms of total value of production, Florida accounted for:

- 72 percent of the total U.S. value for grapefruit (\$207 million)
- **62** percent of the total U.S. value for **oranges** (\$1.2 billion)
- 52 percent of the total U.S. value for sugarcane for sugar and seed (\$551 million) 1/2
- **46** percent of the total U.S. value for **bell peppers** (\$296 million)
- **45** percent of the total U.S. value for **fresh market tomatoes** (\$631 million)
- 44 percent of the total U.S. value for snap beans (\$135 million)
- 28 percent of the total U.S. value for squash (\$57 million)
- 25 percent of the total U.S. value for sweet corn (\$189 million)
- 25 percent of the total U.S. value for cucumbers for fresh market (\$48 million)
- 23 percent of the total U.S. value for watermelons (\$113 million)
- 22 percent of the total U.S. value for tangerines (\$61 million)

Florida citrus growers in 2009-2010 produced 133.7 million boxes of **oranges** (96 percent of which were used for **orange juice**) and 20.3 million boxes of **grapefruit** (54 percent of which were used for **grapefruit juice**). Fruit sales exceeded \$1.9 billion.

Florida growers harvested **vegetables for fresh market** from 176,000 acres in 2010, with sales exceeding \$1.5 billion.

Income from sugarcane production exceeded \$400 million.

Livestock and products in 2010 produced cash receipts of \$1.3 billion. **Poultry farms** generated \$303 million in sales, with \$151 million coming from **broilers** and \$151 million coming from **eggs**. On January 1, 2011 there were 1.63 million **head of cattle** on farms and ranches in Florida, including 926,000 head of **beef cows** and 114,000 head of **milk cows**. Florida ranked 13th in the number of **chickens** on farms in 2010. Florida's poultry farmers maintained an average of 9.5 million **layers** in 2010 (producing 2.6 billion **eggs**) and produced 51.7 million **broilers**.

The total cash receipts for **nursery and greenhouse** products in Florida was just over \$1.6 billion in 2009.

¹/ Data for 2009, the latest year available.

FLORIDA CASH RECEIPTS – 2009

The Economic Research Service, (ERS), USDA, reports that receipts from Florida agricultural products in 2009 amounted to \$7.10 billion. This is a decrease of \$752 million from last year. Cash receipts from all crops were \$6.00 billion, a decrease of \$467 million from 2008.

All crops accounted for 84.5 percent of total cash receipts. As in previous years, the leading crop commodities were oranges (18.8 percent of all cash receipts), foliage and floriculture (9.8 percent), tomatoes (7.3 percent), and sugarcane (5.7 percent). The leading livestock commodities were cattle and calves (5.3 percent of all cash receipts), dairy products (4.9 percent), and poultry and eggs (3.8 percent).

| | Cash receipts | | |
|-----------------------|---------------|------------------------|--|
| Commodity | 2009 | Percent of total 1/ | |
| | 1,000 dollars | | |
| All Commodities | 7,099,929 | 100.00 | |
| All Crops | 5,997,750 | 84.48 | |
| Citrus | 1,518,797 | 21.39 | |
| Grapefruit | 132,912 | 1.87 | |
| Oranges | 1,332,247 | 18.76 | |
| Tangelos | 6,653 | 0.09 | |
| Tangerines | 46,985 | 0.66 | |
| Other Fruits and Nuts | 431,274 | 6.07 | |
| Avocados | 13,716 | 0.19 | |
| Pecans | 3,560 | 0.05 | |
| Blueberries | 72,900 | 1.03 | |
| Strawberries | 313,632 | 4.42 | |
| Other | 27,466 | 0.39 | |
| Vegetables and Melons | 1,779,527 | 25.06 | |
| Cabbage | 60,357 | 0.85 | |
| Cucumbers | 101,550 | 1.43 | |
| Green Peppers | 198,553 | 2.80 | |
| Potatoes | 132,992 | 1.87 | |
| Sweet Potatoes | 6,469 | 0.09 | |
| Snap Beans, Fresh | 113,996 | 1.59 | |
| Squash | 51,480 | 0.73 | |
| Sweet Corn | 227,154 | 3.20 | |
| Tomatoes | 520,205 | 7.33 | |
| Watermelons | 135,771 | 1.91 | |
| Other | 232,213 | 3.27 | |

| | Cash receipts | | |
|---|---------------|-------------|--|
| Commodity | 2009 | Percent | |
| | | of total 1/ | |
| | 1,000 dollars | | |
| Field Crops | 573,253 | 8.07 | |
| Corn | 13,110 | 0.18 | |
| Cotton, Cottonseed | 33,053 | 0.47 | |
| Hay | 22,857 | 0.32 | |
| Peanuts | 69,552 | 0.98 | |
| Soybeans | 3,141 | 0.04 | |
| Sugarcane | 403,093 | 5.68 | |
| Wheat | 802 | 0.01 | |
| Other | 27,645 | 0.39 | |
| Foliage and Floriculture | 695,961 | 9.80 | |
| Other Crops and Products 2/ | 998,937 | 14.07 | |
| All Livestock and Products | 1,102,179 | 15.52 | |
| Milk | 349,999 | 4.93 | |
| Cattle and Calves | 375,149 | 5.28 | |
| Poultry and Eggs | 270,908 | 3.82 | |
| Broilers | 115,164 | 1.62 | |
| Chicken Eggs | 152,616 | 2.15 | |
| Other Poultry | 3,128 | 0.04 | |
| Aquaculture | 60,922 | 0.86 | |
| Miscellaneous Livestock | 45,201 | 0.64 | |
| Hogs | 3,118 | 0.04 | |
| Honey | 14,076 | 0.20 | |
| Other Livestock & Products | 28,007 | 0.39 | |
| 1/ 2009 preliminary. Percents for individual commodities may not add to | | | |

^{1/} 2009 preliminary. Percents for individual commodities may not add to totals in some groups because of rounding.

 $^{^{2\}prime}$ Includes mushrooms, sod, ornamental shrubs and trees and aquatic plants. Excludes forestry products.

FLORIDA CASH RECEIPTS

By Commodity Group and Year

| Year | Crops | Livestock | Total cash receipts |
|------|-----------|---------------|---------------------|
| | | 1,000 dollars | |
| 1970 | 916,291 | 403,604 | 1,319,895 |
| 1971 | 1,042,078 | 416,029 | 1,478,107 |
| 1972 | 1,219,359 | 468,397 | 1,687,756 |
| 1973 | 1,442,362 | 605,103 | 2,047,465 |
| 1974 | 1,601,213 | 544,200 | 2,145,413 |
| 1975 | 1,879,670 | 623,905 | 2,503,575 |
| 1976 | 1,901,292 | 672,709 | 2,574,001 |
| 1977 | 2,018,719 | 742,598 | 2,761,317 |
| 1978 | 2,579,409 | 849,213 | 3,428,622 |
| 1979 | 2,845,812 | 1,001,876 | 3,487,688 |
| 1980 | 3,103,833 | 978,525 | 4,082,358 |
| 1981 | 3,231,728 | 1,026,286 | 4,258,014 |
| 1982 | 3,326,155 | 1,020,062 | 4,346,217 |
| 1983 | 3,546,915 | 1,081,535 | 4,628,450 |
| 1984 | 3,638,231 | 1,098,092 | 4,736,323 |
| 1985 | 3,762,770 | 1,030,336 | 4,793,106 |
| 1986 | 3,747,156 | 1,030,336 | 4,777,492 |
| 1987 | 4,207,362 | 1,100,854 | 5,308,216 |
| 1988 | 4,688,987 | 1,146,040 | 5,835,027 |
| 1989 | 5,021,374 | 1,218,705 | 6,240,079 |
| 1990 | 4,438,082 | 1,258,961 | 5,697,043 |
| 1991 | 4,972,810 | 1,171,626 | 6,144,436 |
| 1992 | 4,956,706 | 1,263,874 | 6,220,580 |
| 1993 | 4,824,757 | 1,310,232 | 6,134,989 |
| 1994 | 4,815,127 | 1,296,603 | 6,111,730 |
| 1995 | 4,841,471 | 1,238,378 | 6,079,849 |
| 1996 | 5,100,235 | 1,312,154 | 6,412,389 |
| 1997 | 5,238,267 | 1,385,551 | 6,623,818 |
| 1998 | 5,689,172 | 1,390,238 | 7,079,410 |
| 1999 | 5,311,395 | 1,347,573 | 6,658,968 |
| 2000 | 5,470,458 | 1,315,908 | 6,786,366 |
| 2001 | 5,236,151 | 1,389,601 | 6,625,752 |
| 2002 | 5,157,002 | 1,239,055 | 6,396,057 |
| 2003 | 5,374,178 | 1,240,273 | 6,614,451 |
| 2004 | 5,315,049 | 1,469,412 | 6,784,461 |
| 2005 | 6,028,520 | 1,420,758 | 7,449,278 |
| 2006 | 5,994,267 | 1,321,940 | 7,316,207 |
| 2007 | 6,662,822 | 1,381,508 | 8,044,330 |
| 2008 | 6,464,207 | 1,387,791 | 7,851,998 |
| 2009 | 5,997,750 | 1,102,179 | 7,099,929 |

UNITED STATES TOTAL CASH RECEIPTS

Leading States, 2009

| Rank | State | Cash receipts | Percent of U.S. total |
|------|----------------|---------------|-----------------------|
| | | 1,000 dollars | |
| 1 | California | 34,840,647 | 12.3 |
| 2 | Iowa | 21,013,892 | 7.4 |
| 3 | Texas | 16,573,054 | 5.8 |
| 4 | Nebraska | 15,309,098 | 5.4 |
| 5 | Illinois | 14,544,878 | 5.1 |
| 6 | Minnesota | 13,325,230 | 4.7 |
| 7 | Kansas | 12,085,411 | 4.3 |
| 8 | North Carolina | 9,187,821 | 3.2 |
| 9 | Indiana | 8,757,045 | 3.1 |
| 10 | Missouri | 7,696,071 | 2.7 |
| 13 | Florida | 7,099,929 | 2.5 |
| | U.S. Total | 283,406,168 | 100.0 |

UNITED STATES VEGETABLE CASH RECEIPTS

Leading States, 2009

| Rank | State | Cash receipts | Percent of U.S. total |
|------|--------------|---------------|-----------------------|
| | | 1,000 dollars | |
| 1 | California | 8,072,007 | 39.2 |
| 2 | Florida | 1,779,527 | 8.6 |
| 3 | Washington | 1,176,275 | 5.7 |
| 4 | Idaho | 934,078 | 4.5 |
| 5 | Arizona | 829,382 | 4.0 |
| 6 | Georgia | 647,398 | 3.1 |
| 7 | North Dakota | 584,707 | 2.8 |
| 8 | Michigan | 571,001 | 2.8 |
| 9 | Wisconsin | 525,809 | 2.6 |
| 10 | Texas | 506,269 | 2.5 |
| | U.S. Total | 20,593,169 | 100.0 |

UNITED STATES CROP CASH RECEIPTS

Leading States, 2009

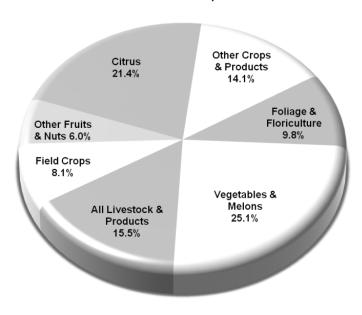
| Rank | State | Cash receipts | Percent of U.S. total |
|------|--------------|---------------|-----------------------|
| | | 1,000 dollars | |
| 1 | California | 27,026,641 | 16.5 |
| 2 | Illinois | 12,696,303 | 7.8 |
| 3 | lowa | 12,492,972 | 7.6 |
| 4 | Minnesota | 8,422,873 | 5.1 |
| 5 | Nebraska | 8,025,772 | 4.9 |
| 6 | Indiana | 6,388,823 | 3.9 |
| 7 | Florida | 5,997,750 | 3.7 |
| 8 | Texas | 5,932,189 | 3.6 |
| 9 | Kansas | 5,733,270 | 3.5 |
| 10 | North Dakota | 5,580,563 | 3.4 |
| | U.S. Total | 163,654,539 | 100.0 |

FLORIDA LEADING CASH RECEIPTS

By commodity, 2009

| Commodity | Florida receipts | U.S. Receipts | Florida percent of U.S. | Florida national Ranking |
|--------------------------------|---------------------|------------------|-------------------------|-----------------------------|
| | 1,000 L | Dollars | Percent | |
| Greenhouse/Nursery | 1,670,411 | 15,914,592 | 10.5 | 2 |
| Oranges | 1,332,247 | 1,993,237 | 66.8 | 1 |
| Tomatoes (Fresh Market) | 520,205 | 2,541,986 | 20.5 | 2 |
| Sugarcane | 403,093 | 864,497 | 46.6 | 1 |
| Cattle/Calves | 375,149 | 43,776,568 | 0.9 | 25 |
| Dairy Products | 349,999 | 24,342,440 | 1.1 | 16 |
| Strawberries | 313,632 | 2,124,195 | 14.8 | 2 |
| Sweet Corn | 227,154 | 1,174,735 | 19.3 | 1 |
| Peppers, Bell | 198,553 | 555,978 | 35.7 | 2 |
| Eggs | 152,616 | 6,155,825 | 2.5 | 13 |
| Watermelons | 135,771 | 460,778 | 29.5 | 1 |
| Potatoes | 132,992 | 3,396,378 | 3.9 | 11 |
| Grapefruit | 132,912 | 241,297 | 55.1 | 1 |
| Broilers | 115,164 | 21,812,789 | 0.5 | 17 |
| Snap Beans (Fresh Market) | 113,996 | 416,028 | 27.4 | 1 |
| Cucumbers (Fresh & Processing) | 101,550 | 402,645 | 25.2 | 1 |
| Blueberries | 72,900 | 542,040 | 13.4 | 2 |
| Peanuts | 69,552 | 835,172 | 8.3 | 4 |
| Cabbage (Fresh Market) | 60,357 | 342,764 | 17.6 | 2 |
| Squash | 51,480 | 203,464 | 25.3 | 1 |
| Tangerines | 46,985 | 209,426 | 22.4 | 2 |
| Cotton | 33,053 | 3,488,956 | 0.9 | 15 |
| Mushrooms | 24,487 | 961,083 | 2.5 | 7 |
| Hay | 22,857 | 5,726,526 | 0.4 | 37 |
| | | | | |

FLORIDA AGRICULTURE CASH RECEIPTS, 2009



FARMS AND LAND IN FARMS

Florida had 47,500 commercial farms in 2010, using a total of 9,250,000 acres. There were 5,400 farms with sales exceeding \$100,000. The average farm size was 195 acres. The number of farms in Florida has increased by 3,500 over the past 10 years. Florida ranks 19th among all States in number of farms and tied at 30th in land in farms.

FLORIDA FARMS AND ACREAGE
By year and by economic sales class

Number of farms Total acres Average Year \$1,000 -\$10,000 -\$100,000 \$1,000 -\$10,000 -\$100,000 Total Total farm size \$9,999 \$99,999 & over \$9,999 \$99,999 & over 1,000 acres Acres 2001 44,000 27,600 11,000 5,400 10,300 1,700 2,350 6,250 234.1 2002 44,000 27,600 11,000 5,400 10,300 1,700 2,350 6,250 234.1 2003 44,000 27,600 11,000 5,400 10,040 1,600 2,300 6,140 228.0 2004 43,200 27,000 10,700 5,500 9,830 1,600 2,100 6,130 228.0 2005 42,000 26,000 10,600 5,400 9,570 1,500 2,000 6,070 228.0

9,460

9,300

9,250

9,250

9,250

5,700

5,300

5,300

5,300

5,400

1,400

1,400

1,400

1,400

1,400

2,000

2,000

1,950

1,950

1,900

6,060

5,900

5,900

5,900

5,950

231.0

196.0

195.0

195.0

195.0

LEADING STATES

2006

2007

2008

2009

2010

Number of farms - 2010

41,000

47,500

47,500

47,500

47,500

24,700

29,500

29,500

29,500

29,500

10,600

12,700

12,700

12,700

12,600

| State | Number of farms | Total acres in farms | Average size of farm |
|------------|-----------------|----------------------|----------------------|
| | | | Acres |
| Texas | 247,500 | 130,400 | 527 |
| Missouri | 108,000 | 29,100 | 269 |
| Iowa | 92,400 | 30,800 | 333 |
| Oklahoma | 86,500 | 35,200 | 407 |
| Kentucky | 85,700 | 14,000 | 163 |
| California | 81,700 | 25,400 | 311 |
| Minnesota | 81,000 | 26,900 | 332 |
| Tennessee | 78,300 | 10,900 | 139 |
| Wisconsin | 78,000 | 15,200 | 195 |
| Illinois | 76,000 | 26,700 | 351 |

FLORIDA HIRED FARM WORKERS 1/

| Date | Combined Farmers & Agricultural Services | Hired by Farmers | Hired by Agricultural Services |
|---------------|---|---------------------|-----------------------------------|
| 2011 | | | |
| January 9-15 | 53,000 | 45,000 | 8,000 |
| 2010 | | | |
| October 10-16 | 46,000 | 43,000 | 3,000 |
| July 11-17 | 37,000 | 35,000 | 2,000 |
| April 11-17 | 56,000 | 50,000 | 6,000 |
| January 10-16 | 55,000 | 48,000 | 7,000 |
| 2009 | | | |
| October 11-17 | 49,000 | 46,000 | 3,000 |
| July 12-18 | 38,000 | 36,000 | 2,000 |
| April 12-18 | 53,000 | 46,000 | 7,000 |
| January 11-17 | 47,000 | 38,000 | 9,000 |
| 2008 | | | |
| October 12-18 | 41,000 | 38,000 | 3,000 |
| July 6-12 | 44,000 | 42,000 | 2,000 |
| April 6-12 | 59,000 | 51,000 | 8,000 |
| January 6-12 | 58,000 | 49,000 | 9,000 |

Wages Paid by Type of Work $^{2\prime}$

| Date | All | Field | Livestock |
|---------------|-------|------------------|-----------|
| | | Dollars per hour | |
| 2011 | | | |
| January 9-15 | 10.70 | 9.45 | 10.05 |
| 2010 | | | |
| October 10-16 | 11.00 | 9.79 | 9.05 |
| July 11-17 | 10.68 | 9.40 | 9.40 |
| April 11-17 | 10.22 | 9.10 | 10.00 |
| January 10-16 | 10.84 | 9.60 | 10.35 |
| 2009 | | | |
| October 11-17 | 10.65 | 9.30 | 10.10 |
| July 12-18 | 10.51 | 9.14 | 9.50 |
| April 12-18 | 10.33 | 9.15 | 9.35 |
| January 11-17 | 10.16 | 8.95 | 9.45 |
| 2008 | | | |
| October 12-18 | 10.09 | 8.90 | 9.30 |
| July 6-12 | 9.90 | 8.84 | 9.25 |
| April 6-12 | 10.25 | 9.32 | 9.59 |
| January 6-12 | 9.98 | 9.00 | 9.20 |

 $^{^{1/}}$ Due to budgetary constraints, the Agricultural Labor Survey was discontinued effective April 7, 2011. $^{2/}$ Excludes Agricultural Service workers.

FLORIDA – VALUE ADDED TO THE U.S. ECONOMY BY THE AGRICULTURAL SECTOR VIA THE PRODUCTION OF GOODS AND SERVICES, 2007-2009

| ITEM 1/ | 2007 | 2008 | 2009 |
|---|-----------|------------------|-----------|
| | | Thousand dollars | |
| Value of crop production | 6,669,809 | 6,485,069 | 5,997,131 |
| Value of livestock production | 1,366,870 | 1,380,361 | 1,116,924 |
| Revenues from services and forestry | 537,173 | 516,257 | 484,884 |
| Value of agricultural sector production | 8,573,852 | 8,381,687 | 7,598,939 |
| less: Purchased inputs | 4,398,622 | 4,588,418 | 3,889,739 |
| Farm origin | 916,133 | 1,009,886 | 877,510 |
| Manufactured inputs | 1,200,992 | 1,197,131 | 1,234,333 |
| Other purchased inputs | 2,281,497 | 2,381,401 | 1,777,896 |
| plus: Net government transactions | -105,032 | -59,345 | -160,914 |
| + Direct Government payments | 123,455 | 159,396 | 79,640 |
| - Motor vehicle registration and licensing fees | 8,487 | 8,741 | 10,554 |
| - Property taxes | 220,000 | 210,000 | 230,000 |
| Gross value added | 4,070,197 | 3,733,924 | 3,548,286 |
| less: Capital consumption | 413,399 | 437,658 | 458,395 |
| Net value added | 3,656,798 | 3,296,266 | 3,089,891 |
| Less: Payments to stakeholders | 1,729,632 | 1,829,760 | 1,808,909 |
| Employee compensation (total hired labor) | 1,282,411 | 1,385,085 | 1,335,318 |
| Net rent received by Non-operator landlords | 39,931 | 21,677 | 55,374 |
| Real estate and Non-real estate interest | 407,290 | 422,998 | 418,217 |
| NET FARM INCOME | 1,927,166 | 1,466,506 | 1,280,982 |

^{1/} Value of agricultural sector production is the gross value of the commodities and services produced within a year. Net value-added is the sector's contribution to the National economy and is the sum of the income from production earned by all factors-of-production, regardless of ownership. Net farm income is the farm operators' share of income from the sector's production activities. The concept presented is consistent with that employed by the Organization for Economic Cooperation and Development.

LEADING STATES IN NET FARM INCOME, 2009

| State | Net Farm Income | |
|------------------|-----------------|--|
| | Million dollars | |
| 1. California | 8,782.1 | |
| 2. Iowa | 5,012.8 | |
| 3. Illinois | 3,641.4 | |
| 4. Nebraska | 3,275.7 | |
| 5. Minnesota | 3,020.1 | |
| 6 North Carolina | 2,739.2 | |
| 7. Indiana | 2,540.0 | |
| 8. South Dakota | 2,376.1 | |
| 9. Kansas | 2,368.8 | |
| 10. Georgia | 2,359.4 | |
| 17. Florida | 1,281.0 | |